



# JOB OFFER



## To cope with the growth of our business, we are looking for: **SENIOR CONSULTANT IN OPERATIONAL EXCELLENCE AND STRATEGY (M/F)**

### Your mission

Directly related to Director and / or Partner, you will bring value to our clients with:

- ✓ In diagnosis phase:
  - Leading SWOT analysis for more resilient business model
  - Leading strategic design workshop to build a roadmap with quick wins and long-term action including operational excellence workstreams and digitalization opportunities
  - Robust analysis to quantify EBITDA impacts, prioritize actions and evaluate payback
- ✓ In project phase:
  - The lead of project(s) (PMO role) to implement identified actions and levers till results

### Your profile

We are mainly looking for talents with a master's degree from business schools, engineering or universities with 10 to 15 years of solid experience in operational excellence program and strategy (as a consultant or as a practitioner) with the following requirements:

- ✓ Sound and hand's on knowledge of pragmatic strategy definition and implementation
- ✓ Strong knowledge of EBITDA levers and business process in general
- ✓ Excellent leadership (direct or indirect) and interpersonal skills
- ✓ Ability to challenge conventional thought, and come up with innovative solutions (4.0 solutions)
- ✓ Excellent communication skills (speaking, writing, listening)
- ✓ High motivation and flexibility, with the ability to adapt and to work autonomously
- ✓ Rigor, integrity, creativity, team spirit and analytical skills are essential assets to succeed
- ✓ Fluent in French (our corporate language) and English. German or Dutch is an asset
- ✓ You are willing to travel to the customer workplace

- Challenging key processes (AS IS-TO BE), implementing solutions and managing change attitudes, assisting and coaching our customer in improving their performance and facilitating the implementation of corporate strategy
- Developing strong partnership with our customer as privileged partner
- Reporting KPIs projects
- Developing capabilities of your team

You can also contribute to develop commercial opportunities and expand our eco-system in coordination with our Partners.

### We offer

- ✓ Very diverse and rewarding experiences
- ✓ Coaching by experienced experts
- ✓ Genuine career opportunities within a growing company
- ✓ Attractive salary package (company car, ...), evolving quickly according to your personal success

At **Resultance**, consultants build expertise quickly and become recognised by top managers.

### Build your future with us !

### Join us!

Please send your C.V. to: RESULTANCE, by e-mail to [recrutement@resultance.eu](mailto:recrutement@resultance.eu) with the mandatory mention DIG2020

For more information, do not hesitate to consult the recruitment page of our website [www.resultance.eu](http://www.resultance.eu);

**Resultance** is a specialist in operational process optimisation and change management advice. Our company based in Luxembourg is internationally recognised for:

- A result-oriented culture;
- A pragmatic approach;
- The strong engagement of its consultants;
- The development of privileged relationships with its clients (as well Large Accounts as SME's).

We are active in many different sectors: bank-and insurance, services industries, process industries (steel, chemical, and glass), production, automotive, medical high-tech, retail, airlines, etc.

For 15 years our 70 consultants have developed diverse functional expertise: Operational Excellence and agility, Supply Chain optimisation, Business Process Management, Operational Efficiency, Organisational Redesign, Lean Manufacturing and Office, etc.

Our pragmatic approach is creating opportunities for your professional growth in Luxembourg, Belgium and abroad.